



EDI as easy as email[®]

with Smart Pack[™] and Smart Invoice[™]

Table of Contents

Summary	3
Features.....	4
1. Comprehensive turnkey solution	4
2. Web based service - no software or special hardware needed.....	4
3. Easy to use, minimizes data entry	5
4. Automatic mapping and translation into easy-to-use web pages	5
5. Multiple users and security options.....	5
6. Barcode shipping labels and barcode packing slips.....	6
7. Training, on-going support, instructional videos, comprehensive online help.....	6
8. Optional interfaces to your system or any data format	6
9. Set up and testing	6
10. Fast turnkey implementation.....	7
11. Advanced capabilities for orders	7
12. Smart Pack™ - Advanced capabilities for packing & advance ship notices.....	8
13. Smart Invoice™ - Advanced capabilities for invoices	9
14. Process hundreds of ASN's and invoices in minutes	10
15. Reporting of transactions and status	10
16. All EDI document types, all versions	11
17. VAN, AS/2 and FTP communication.....	12
18. Any EDI customer any where in the world.....	12
19. Upgrades to new versions	13
20. Summary of features.....	13
CovalentWorks takes care of EDI for you	14
What our clients say.....	15
CovalentWorks is easy to do business with.....	19

Summary

MyB2B is a comprehensive EDI and shipping label solution designed to save you time so you can focus on growing your business. It is a turnkey solution that is simple to use, affordable, and will meet all of your customers' EDI requirements.

All EDI document types and versions with any customer anywhere in the world are supported.

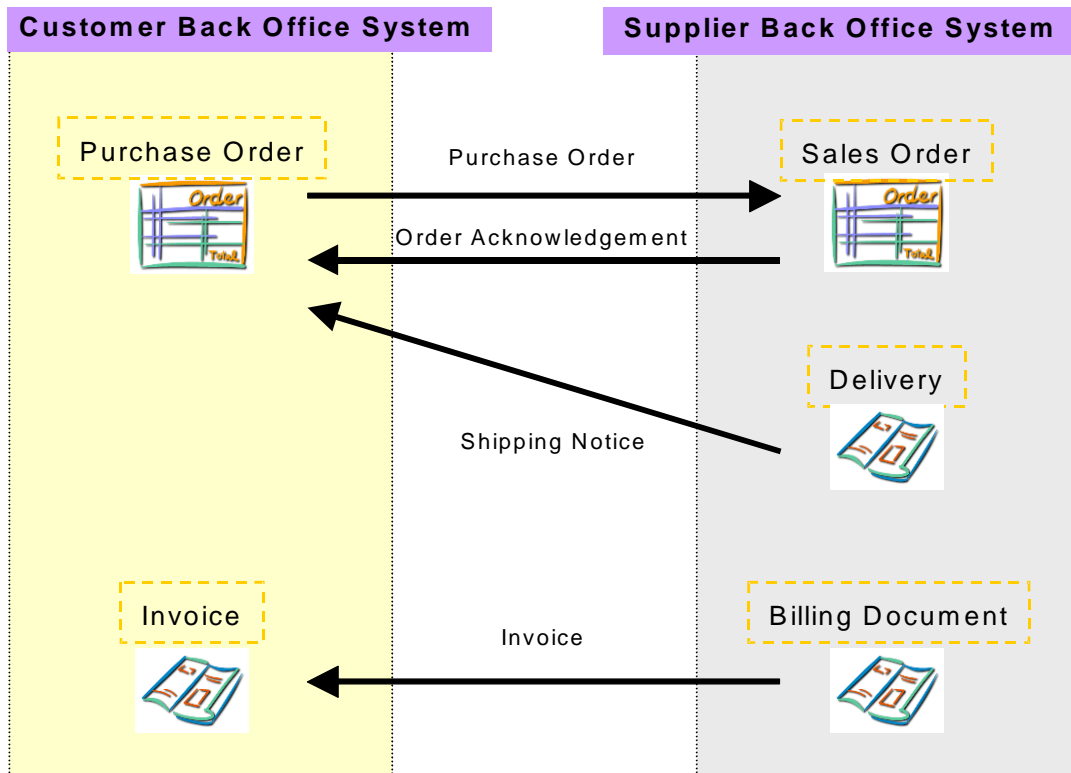
MyB2B makes 'EDI as easy as email®'. You will not have to buy any software and you will not have to do any testing. You can use any computer with access to the internet because MyB2B is entirely web based.

You will receive EDI purchase order notifications via email and be able to send EDI documents back to your customers with easy-to-use web forms and a few clicks of your mouse.

For example, EDI invoices and advance ship notices are automatically filled in by MyB2B based on information contained in the purchase order. You review them, make changes if necessary, and send them to your customers with two clicks.

Formatted, ready-to-print GS1-128 (formerly UCC-128) barcode shipping labels are provided during the advance ship notice process.

Here is a common EDI document flow between suppliers and their customers:



Features

1. Comprehensive turnkey solution

MyB2B makes 'EDI as easy as email[®]' so that you can focus on growing your business.

MyB2B is a comprehensive turnkey solution that is designed to meet your EDI needs today and your needs as your company grows.

Everything you need for EDI capability is included:

- Web-based service - no software or special hardware needed
- Easy to use
- Advanced capabilities for speed and accuracy
- Mapping and translation into easy-to-use web pages
- Shipping labels and packing slips
- Training and on-going support
- Optional interface to your systems
- Set up and testing by our Customer Care team
- Fast turnkey implementation

And MyB2B will also meet your customers' current EDI compliance requirements as well as their evolving EDI requirements in the future:

- VAN, AS/2, FTP communication
- All EDI document types and all versions
- Any customer in the United States and Canada
- Upgrades to new versions of EDI required by your customers

2. Web based service - no software or special hardware needed

Your personnel will be able to provide customer service whenever your customers need it by logging onto CovalentWorks' secure MyB2B web site using their user name and password.

There is no software to buy or install. All software and other components run on our secure servers that you access via the web.

MyB2B is accessible from your office, warehouse, home, hotel room, or anywhere in the world where you have internet access. It is compatible with both PC's and Mac's.

3. Easy to use, minimizes data entry

MyB2B makes 'EDI as easy as email'[®]. MyB2B has been designed based on experience with thousands of small companies and the EDI compliance needs of their customers.

You view incoming EDI transactions as web pages that are easier to read than a fax. EDI transactions are sent back to your customers with a simple click, review, edit and click process.

Data entry is minimized. Outgoing EDI documents are pre-filled with data from the documents your customers have sent. You do not have key in data that has already been sent to you by your customer. You review, edit and click to send.

4. Automatic mapping and translation into easy-to-use web pages

MyB2B is a turnkey solution. All of your EDI transactions are automatically mapped from EDI format into easy-to-use web pages. Maps are implemented in compliance with your customers' EDI requirements.

Purchase order information is automatically copied to the advance ship notice and invoice web pages. If required, the advance ship notice information is automatically copied to the invoice web page.

Client specific mapping is implemented for special cases. For example, the weight, price and item description can be mapped from the purchase order to the invoice following our client's business rules. Or if the unit price is not sent on the purchase order, but it is required by the customer on the invoice, then the unit price can be calculated automatically on the invoice web page.

Experience with thousands of maps and implementations ensures accuracy and reliability for your company and for your customers.

For additional information on automatic mapping see sections 11, 12, 13, 14, and 15 on pages 7 through 10.

5. Multiple users and security levels

As many users as you need are included at no extra cost. Your users can be located anywhere in the world as long as they have internet access. Your business partners can also be provided with access to MyB2B if you wish.

Security can be assigned by user for access by transaction type. For example, users can be allowed to view purchase orders only, or invoices only, or purchase orders and shipping notices only. The choice of transaction type or types is up to you.

Security can also be assigned to block viewing of specified fields. For example, a user could be allowed to view purchase orders but not see pricing information. This can be useful if you want your manufactures or third party logistics providers to view orders but you do not want them to see your final sales prices.

6. Bar code shipping labels and bar code packing slips

MyB2B labels meet your customers' compliance requirements for GS1-128, UCC-128, EAN-128, and Code 39 barcode shipping labels. Barcode labels are formatted and ready-to-print from a PDF file based on data that is pre-filled from your purchase order and advance shipping notice EDI documents.

You can print labels anywhere they are needed from easy-to-use web pages or PDF's.

There is no barcode software to buy, install, maintain, or test. You do not have to buy or maintain any special equipment or hardware either.

You can use any laser or thermal printers. Labels can be printed on-line as needed or they can be saved off-line for printing later or for sending to your remote shipping locations.

Packing slips as required by your customers are included. Even special barcode packing slips required by some customers for drop ships are included.

7. Training, ongoing support, instructional videos, comprehensive online help

All the training and support you need is included. Your training specialist will show you EDI documents from your customers and explain how to send EDI documents back to them. You will be able to work with the EDI documents until you feel completely comfortable with MyB2B.

Instructional videos walk you through live examples of how to do EDI transactions. Comprehensive online help provides summary and detailed explanations. Work flow and best practices are explained. An easy-to-use search function helps you quickly find the answers you need.

8. Optional interfaces to your system

When the time is right for your business, you can upgrade MyB2B to include an interface to other systems so that EDI data is automatically imported and exported.

MyB2B can be automatically interfaced with your accounting package or ERP system such as QuickBooks, Peachtree, Sage MAS 90, 200 and 500, Epicor, Great Plains, Syteline, and many others.

MyB2B can be automatically interfaced with your custom in-house systems. EDI files can be translated into any file format you need. Many clients choose CSV, XML or tab delimited translation. EDI files can also be translated for automatic interfacing with your third party logistics provider or warehouse.

MyB2B can also be interfaced to your warehouse, 3PL or shipping systems. Just about any file format that is needed for interfaces is supported.

9. Set up and testing

During set-up and testing we will take care of all the details with your customers.

All of the EDI document types that your partner requires are included during the testing. There are no set up fees per document type. Both ANSI X12 and EDIFACT EDI standards are supported. Our Customer Care team will quickly implement fully tested EDI compliance.

Your customers' EDI compliance requirements will be met accurately and quickly because we have proprietary EDI mapping technology and experience with thousands of EDI implementations.

10. Fast turnkey implementation

Implementation for your company is fast and easy. Our Customer Care team follows a three step process that has been perfected through experience with thousands of implementations since 1999.

First, we set up your company in our system. This **takes less than an hour** for any of hundreds of trading partners we have already tested for our clients. Set up takes less than one day for any new trading partners our clients request. Any trading partner anywhere in the world is supported.

Second, we establish EDI communication capability through a VAN interconnect with your customer's VAN, AS/2, or FTP communication protocol. The second step **takes one day** ninety percent of the time and ensures that EDI transactions are sent and received both securely and reliably.

Third, our team performs testing. We test all document types required by your customer. Typically our system receives a test purchase order from your customer and sends back a 997 acknowledgment. Then an 856 advance ship notice, an 810 invoice and any other EDI document types required by your customer are tested.

Testing will proceed just about as quickly as your customer responds to our requests and tests we send. Once testing is completed, you are moved to production status by your customer.

The total elapsed time for implementation is typically 2 to 7 business days and depends primarily on how quickly your customer works with our team during the testing phase.

11. Advanced capabilities for orders

MyB2B makes 'EDI as easy as email'® AND it has advanced capabilities for speed and accuracy to improve your efficiency.

Orders – All order types are supported including multi-location, multi-store, and sub-line items. New orders are updated every 5 minutes. Orders can be printed or viewed when ever you need them. One and half years of order history is available to you on-line. 997 functional acknowledgments are automatically sent back to your customers to confirm receipt of purchase orders.

Orders and third parties - Orders can be sent to your warehouse or 3PL (third party logistics) provider. Orders can be translated into 940 warehouse shipping orders and warehouses can send shipping advices back to you and your EDI customers. Brokers can be cc'd for orders if you wish. Integration with your third party's systems is available.

Download CSV and XML files – purchase orders can be downloaded in CSV and XML format by going to a summary search screen, selecting a range of orders, and then clicking a button.

Automated interfaces to accounting and ERP systems are also available. For additional information see section 8 on page 6.

Purchase Order Acknowledgments - Purchase order acknowledgments (855) can be sent with one click. Quantity, unit price or any other field can be edited. Scheduled ship date can be optionally auto-populated with current date or with a date based on your business rules.

Acknowledgments – 997 functional acknowledgments are sent automatically for incoming transactions such as orders, planning schedules and payment remittance advices. You can view acknowledgments from your customers indicating that they successfully received your advance ship notices and invoices.

12. Smart Pack™ - Advanced capabilities for packing & advance ship notices

MyB2B makes 'EDI as easy as email'® AND it has advanced capabilities to improve your efficiency for packing and processing advance ship notices.

Data entry is minimized because data from the purchase order is automatically copied to advance ship notices with one click. Advance ship notices can also be pre-filled with data from planning schedules sent by your customer. Advance ship notices can be prepared on-line or off-line.

Many methods of packing are supported. Automated packing is generated for a wide variety of packing requirements including:

- pack carton per size from a purchase order
- pack carton per size assigned by user
- pack carton with one item from a purchase order
- pack carton per single line of items on a purchase order
- pack carton based on user specified number of items per carton for a given item number
- pack carton with imported SSCC-18 numbers corresponding to purchase order line items
- pick and pack cartons based on saved user rules

Any ASN structure required by your customer is supported including SOPI, SOIP, SOI, SOTI, STOI, SOIT, SI, SPI and SOTPI. Also supported is more than one type of ASN with one particular EDI customer. For example, either SOPI or SOIP can be selected by the user depending on how a shipment is being sent to a customer.

Multiple ASN's can be sent at once. Values that are always the same can be reused from one advance ship notice to another. For example, you can create one hundred ASN's for one hundred purchase orders with one click and if the ship date is the same for all of the ASN's, you only enter the ship date once.

You can send as many advance ship notices as needed for one order. You can also send one advance ship notice for multiple purchase orders if needed.

ASN's can be reloaded and resent as needed. For example, if your trading partner requests a change to an ASN they received, you can recall the ASN, change it as requested and then resend it. You do not have to recreate the ASN.

Users can upload data in CSV (spreadsheet) files in order to fill in fields on ASN's. For example, a CSV file with the tracking number and weight for multiple purchase orders can be uploaded to the corresponding ASN's. Another example is uploading shipper information such as Bill of Lading number, weight, volume and carrier information from a CSV file to the corresponding ASN's.

ASN's without incoming transactions are supported. For example, advance ship notices can be sent even if your customer does not first send you purchase orders or planning schedules.

ASN data is transferred to invoices. Support is provided for EDI customers that require invoices with data from the purchase order and ASN. Data such as carrier and ship date are automatically copied into invoices to save you time and ensure accuracy.

Complicated distribution center ASN's are made easy. For example, an order with shipments to many stores and distribution centers will have stores automatically grouped and sorted by distribution center even if the stores are not grouped by distribution center on the order. This makes packing much easier and it makes sending one ASN per distribution center easy even if there were multiple distribution centers on the order.

ASN's can be done in parts. For example if you have hundreds of line items going to hundreds of stores, you can select some of the items and some of the stores, pack them, and then generate shipping labels. You can then select more items and stores, pack them and then generate shipping labels. This process can be continued until the entire order is packed and then all of the partial ASN's can be combined into one ASN as required by the EDI customer.

Bar code labels are generated from ASNs. Unique SSCC-18 serial numbers are automatically generated for each carton in the ASN and for each corresponding GS1-128 bar code label. Bar code shipping labels are pre-filled with data from your advance shipping notices. See section 6 page 6 above for more information on shipping labels.

13. Smart Invoice™ - Advanced capabilities for invoices

MyB2B makes 'EDI as easy as email'® AND it has advanced capabilities for speed and accuracy to improve your efficiency processing invoices.

Data entry is minimized because data from your purchase orders is automatically copied to your invoice with one click. Invoices will have your catalog item numbers, description, pricing etc. to minimize data entry.

User defined data can be saved. Data needed on invoices that is not already on the purchase order and which is always the same can be hard coded. For example, if your terms are not on the PO, then your terms can be hard coded so you do not have to enter them on each invoice.

Any field on the invoice can be changed. Invoices are under your control. Any field on the invoice can be changed. You can use your invoice numbers or our default invoice number.

Send as many invoices per order as needed. Typically you will send one invoice per purchase order, but if needed, you can send as many invoices per PO as you like. For example if you back order some of the items on an order, you can send an invoice for each shipment.

Multiple invoices per PO are automatically generated if your customer requires invoicing by destination but your customer sends multiple destinations on just one PO (an SDQ type PO in EDI terminology). Your customers' special case business rule requirements are supported including multiple allowances and discounts.

Multiple invoices can be sent at once. To speed up sending larger volumes of invoices you can create multiple invoices for multiple PO's at the same time and then send them all with one click.

Invoices can be easily reprocessed if your customer's accounts payable department requests changes. Invoices that were previously sent can be recalled, reviewed, changed, and then resent.

EDI invoices are supported even if you do not first receive an EDI purchase order such as when PO's are faxed to you or called in.

Invoice's can be reloaded and resent as needed. For example, if your trading partner requests a change to an invoice they received, you can recall the invoice, change it as requested and then resend it. You do not have to recreate the invoice.

14. Process hundreds of ASN's and invoices in minutes

Users can process hundreds of purchase order acknowledgments, ASN's and invoices accurately and efficiently in just minutes.

From a summary search screen users can:

- Select multiple purchase orders and click to generate **multiple purchase order acknowledgments** (855 type transactions)
- Select multiple purchase orders to create **one advance ship notice** (856 type transaction)
- Select multiple purchase orders to create **multiple corresponding advance ship notices** (856 type transaction)
- Select multiple stores on a purchase orders to create **one advance ship notice** (856 type transaction)
- Select multiple stores on a purchase orders to create **multiple corresponding advance ship notices** (856 type transaction)
- Select multiple purchase orders to create **multiple corresponding invoices** (810 type transaction)
- Select multiple stores on a purchase orders to create **one invoice** (810 type transaction)
- Select multiple stores on a purchase orders to create **multiple corresponding invoices** (810 type transaction)

15. Reporting of transactions and status

MyB2B reporting makes it easy to access all of the information you need to know about your EDI transactions.

- **Purchase orders can be listed and sorted** by date received, date of order, purchase order number, ISA control number and GS control number
- **ASN status** - Purchase orders for which an advance ship notice has not been sent can be listed
- **Invoice status** - Purchase orders for which an invoice has not be sent can be listed
- **Spreadsheet for purchase orders** - Purchase orders can be downloaded in a spreadsheet file for custom reporting by the user and/or to upload to other applications. (automated interfaces are also available – see section 8, page 6)
- **All transactions related to a given purchase order** can be listed
- **Invoices can be listed and sorted** by date submitted, invoice number, invoice amount, store submitted to if applicable, ISA control number, GS control number, and acknowledgment status (to verify your customer received the invoice)
- **Spreadsheet for invoices** - Invoices can be downloaded in a spreadsheet file for custom reporting by the user and/or to upload to other applications. (automated interfaces are also available – see section 8, page 6)
- **Advance ship notices can be listed and sorted** by date submitted, advance ship notice number, invoice amount, store submitted to if applicable, ISA control number, GS control number, and acknowledgment status (to verify your customer received the advance ship notice).

16. All EDI document types, all versions

On-line Inquiry – Your EDI transactions with all of your customers are available to you on-line. For example, you can view on an easy-to-read summary screens that purchase orders have been received, that your invoices and advance ship notices have been sent, and that your customers have acknowledged receiving them. One and half years of history are available to you online 24 X 7.

All ANSI X-12 and EDIFACT document types are supported, including but not limited to:

- | | |
|---|--|
| • 204 Motor Carrier Load Tender | • 880 Grocery Products Invoice |
| • 210 Motor Carrier Invoice | • 940 Warehouse Shipping Order |
| • 214 Carrier Status Message | • 943 Warehouse Stock Transfer Shipment Advice |
| • 753 Request for Routing instructions | • 944 Warehouse Stock Transfer Receipt Advice |
| • 754 Routing instructions | • 945 Warehouse Shipping Advice |
| • 810 Invoice | • 947 Warehouse Inventory Adjustment Advice |
| • 816 Organizational Relationships | • 990 Response to a Load Tender |
| • 820 Remittance Advice | • 997 Functional Acknowledgment |
| • 824 Application Advice | • REQOTE Request for Quotation |
| • 830 Planning Schedule with Release Capability | • QUOTES Response to Request for Quotation |
| • 832 Price/Sales Catalog | • ORDERS Purchase Order |
| • 844 Product Transfer Account Adjustment | • ORDRSP Purchase Order Acknowledgement |
| • 846 Inventory Inquiry/Advice) | |
| • 849 Response to Product Transfer Account Adjustment | |

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- 852 Product Activity Data
- 850 Purchase Order
- 855 Purchase Order Acknowledgment
- 856 Ship Notice/Manifest
- 860 PO Change Request
- 861 Receiving Advice/ Acceptance Certificate
- 865 Purchase Order Change Acknowledgment/Request
- 867 Product Transfer and Resale Report
- 869 Order Status Inquiry
- 870 Order Status Report
- 875 Grocery Products Purchase Order
- 876 Grocery Products PO Change
- ORDCHG Purchase Order Change
- ORDRSP Purchase Order Change Acknowledgement
- ORSSTA Order Status Inquiry
- ORDREP Order Status Report
- DELFOR Planning Schedule /Material Release
- DELJIT Shipping Schedule
- DESADV Ship Notice /manifest (ASN)
- RECADV Receiving Advice
- INVRPT Inventory Inquiry/ Advice
- INVOIC Invoice
- REMADV Payment order/Remittance Advice
- CONTRL Functional Acknowledgment

17. VAN, AS/2 and FTP communication

Most EDI trading partners require their suppliers to use a VAN (Value Added Network) to support the exchange of EDI documents.

CovalentWorks is a fully certified VAN. Our extensive VAN network capability enables us to connect you with any of 160,000 EDI trading partners around the world. We are confident we can interconnect with any VAN your trading partners use.

MyB2B includes VAN communication and everything else you need. All VAN fees are included in your monthly MyB2B service.

AS/2 is included if needed. Some trading partners require AS/2 communication instead of VAN communication to support the exchange of EDI documents. We take care of AS/2 communication as well. There is no additional charge for AS/2 communication and you do not have to worry about installing special software for AS/2 communication.

FTP communication is included if needed. Some trading partners require FTP communication instead of VAN communication to support the exchange of EDI documents. We take care of FTP communication as well. There is no additional charge for FTP communication and you do not have to worry about installing special software for FTP communication.

18. Any EDI customer anywhere in the world

You can view our list of hundreds of EDI trading partners we have already implemented for our clients at www.covalentworks.com/companies-and-edi.asp.

EDI can be implemented for any of the partners on the list and any other EDI customers you have which require EDI compliance. Your customers can be located anywhere in the world.

In most cases you do not need to have an EDI customer set up until your customer assigns your company a vendor number.

19. Upgrades to new versions

We take care of EDI version upgrades by your EDI customers at no extra charge.

You do not have to worry about upgrading software or maps as your EDI partners upgrade their EDI systems. Free upgrades are part of our commitment to providing you with a comprehensive EDI solution.

20. Summary of features

All you need is a PC or Mac with access to the internet and email. There are no other minimum software requirements. Your comprehensive EDI solution runs on our secure servers that you can access from anywhere in the world with an internet connection.

All of your EDI transactions are available on-line 24 hours a day, seven days a week, except Sunday mornings for two hours from 12:00 am to 2:00 when we do regularly scheduled system maintenance.

MyB2B includes mapping of all EDI transaction types that your customers require and upgrades to new versions required by your customers.

We take care of the implementation and testing of all components necessary for your current and future EDI needs. You can rely on MyB2B as your business grows and as your customers' EDI compliance requirements change.

CovalentWorks takes care of EDI for you

Outsource EDI to experts

You could buy your own software from another company. But then you will have to spend weeks and possibly months installing the software, setting up maps and testing with your EDI partners. Making changes to your software tables and retesting will be required if your EDI trading partner makes any changes to the way they send EDI documents.

And in most cases you would also have to find and pay for a VAN.

Why not outsource your EDI needs to CovalentWorks instead? You can save valuable time and money so that you can focus on growing your business.

We will take care of everything including set-up, testing, and maintenance headaches. You will not have to install any software. All mapping and translation of EDI documents into easy-to-use MyB2B web pages is included.

Personalized support

One of our Customer Care training specialists will teach you how to use MyB2B. You will have the same person available to answer questions and provide assistance when you need it.

Although you will not need much support time because MyB2B is easy to use, unlimited help desk support and training is included at no extra charge.

We take care of the technology for you

Your EDI documents will be easily accessed on our secure web site. You will be able to spend time growing your business instead of worrying about the details and headaches of EDI.

MyB2B is a turnkey solution. All you need is email and internet access.

MyB2B makes EDI affordable for growing businesses. CovalentWorks has been helping businesses meet their EDI needs since 1999. Our economies of scale enable us to pass savings on to you because we do not have to support software installations on thousands of computers.

Instead, MyB2B is accessed via the web on our secure servers where we maintain one software installation matrix to support all of our clients.

What our clients say about our comprehensive service

Kappler

For over 25 years Kappler has been a provider of engineered, non-woven fabrics and apparel for lifestyle, health and safety needs.

"This is absolutely fantastic! I love the web interface and ease of use." **Anthony Hinkle, Vice President**

J.R.L. Gulf States Food Service

J.R.L. Gulf States Food Service provides food broker services in Louisiana and is a hurricane Rita survivor.

"After years of expensive upgrades and software issues with other EDI providers, we finally found a company in CovalentWorks that addressed all our needs, did not require us install any software, was simple to use, and saved us a substantial sum." **Ryan Lafaye, President**

PaperPro

PaperPro manufactures and distributes spring-powered staplers that work with the pressure from just one finger.

"CovalentWorks has helped our company deal with the demands of large corporations. They have created a hands off environment for a very complicated language. Covalent's service team has proven to be knowledgeable and responsive and we all thank you for this service!!!" **Corinne Schaufele, Operations Project Manager**

Monoflow International

Monoflo is an industry expert in the manufacture of high-quality, cost-competitive plastic reusable distribution containers, straight wall containers, collapsible containers, moving crates, and bulk containers.

"We are very pleased with the response, ease of use and competency of the service Covalentworks provides. This has been the first company I work for where I have had to deal with EDI and I like that fact that I look like I know what I am doing, thanks to Covalentworks, not to mention all that I have learned. Thanks for your great service and commitment to Monoflo's needs. I look forward to continuing our excellent business relationship." **Juan Hernandez, Manager Customer Service**

The Hammock Source

The Hammock Source are crafters of Hatteras hammocks and the original Pawleys Island rope hammock.

"CovalentWorks allowed us to rapidly deploy EDI support for our offshore partner. The solution provided seamless and secure integration between our retail customers and our parties across multiple organizations and continents." **Max Valdman, IT Manager**

CDigital Markets

CDigital specializes in designing and delivering turnkey CD and DVD programs for businesses, institutions, and government.

"Your service has been great. We deal with 3M and invoice them 2 times a month. It is well worth it to have CovalentWorks service because it ensures a term time of 20 days with them. Without CovalentWorks, it would be closer to 120 days. CovalentWorks saves me a lot of headaches and I really appreciate their service." **Mike Booth, CFO**

Bio Clinical Labs

Bio Clinical Labs is a customer-oriented, value-added stocking distributor of Spectrum, Mallinckrodt Baker, EM Science, Fisher & Acros reagents. Lab supplies from Fisher and Wheaton Glass & tech grade chemicals.

"Our switch to Covalent Works was a fantastic move for both us and our customers. Covalent has provided excellent cost effective service, and meets all our EDI needs. Thank you, and we look forward to the same great service for years to come." **Brian Dickey, President**

National-Spencer

National-Spencer manufactures a complete line of lubrication and fluids management equipment.

"Our company appreciates the ease of use and value that Covalent offers. They have made a complicated application like EDI very simple and affordable for a medium-sized business like ours" **Sam Goode, CEO**

Christine Taylor Collection

Christine Taylor Collection offers full service solutions for promotional display products. They are known for, but not limited to, fabric covered displays.

"Using a web based EDI program has saved our company time, money and a lot of headaches. Software updates and configurations are no longer a thorn in my side, thank you Covalent Works!" **Cher Gray-Alderfer, Controller**

EMPI

EMPI is a distributor of automotive aftermarket parts and specializes in drive train components.

"The EDI service from CovalentWorks has been great! Everything works the way it is supposed to work. No complaints. All of my questions have been answered. They have been helpful even though English is my second language." **Henry Wu, IT Manager**

Precix

Precix manufactures o-rings and custom elastomer solutions found in applications where downtime is the absolute enemy, aggressive chemicals and temperature extremes are the norm and failure is not an option.

"Precix and my IT team are very pleased with the performance and value Covalent Works has delivered over the years. I have recommended CovalentWorks EDI service to several folks at offsite meetings and user group sessions. We will continue to use CovalentWorks service as long as we are in business." **Ira Haskell, Manager**

Henry Gertmenian Company

Henry Gertmenian Company is an importer of premium oriental rugs from China.

"CovalentWorks does their job for us every day of the year. I was able to easily work with them to add additional interfaces. Our users are very satisfied with their service." **Joel Hipps, Programmer**

Green Island Brands

Green Island Brands is a growing manufacturer of clean air products for the retail sector.

"After searching for the right company to support our customers' EDI requirements, we decided CovalentWorks was clearly the best choice. CovalentWorks understands the needs of growing businesses. They supported us every step of the way with superb customer service. We let CovalentWorks take care of the details necessary to make EDI work for us. All of our EDI documents are handled reliably so that we focus all of our attention on our business." **Craig Marshall, President**

Ambient Devices

Ambient Devices provides internet powered wireless hardware and services to support information appliances, including the Stock Orb, Ambient Dashboard and 5 Day Weather Forecaster.

"I would recommend Covalent Works to any company needing an EDI services company. They are responsive to their customers' needs and do a super job! Thank you Covalent Works for making it so easy to be in compliance with the EDI requirements of our retail customers!" **Bonnie Hamje, VP Retail Sales**

Lamons Gasket

Lamons Gasket Company is a manufacturer and distributor of static sealing solutions.

"We receive an average of 500 orders per day, each containing an average of four line items. CovalentWorks was able to rapidly link our internal systems to our customers' data flow. Improved customer service and reduced error rates are producing savings of at least a 20-percent reduction in our customer service costs and has virtually eliminated the costs associated with data entry errors." **Ken Frigo, Executive Vice President**

Breakaway Products

Breakaway Products provides premium ice skate sharpeners and ice skating accessories to sporting goods stores.

"I just wanted to take a moment to tell you how happy I have been with Covalent works. Your staff has represented your company well and treat me as if I am your only customer. That's how I should feel! I know that I can be a bit "needy" and can be difficult at times. Your staff welcome my questions and helps me in any way that they can to make my job easier. I will recommend Covalent works to anyone who should need your services." **Dave Carr, Vice President**

H & M Bay

H&M Bay is a premier freight mover in the Less-than-Truckload (LTL) refrigerated commodities market and operates distribution centers strategically located along both the East and West Coasts, combined with an owner/operator network of over 10,000 independent carriers.

"CovalentWorks was the best solution for us because it required no special software on our end. It's model of providing a single site for trading of EDI files with all our trading partners, regardless of the VAN they use, allows us to quickly become trading partners with new customers. CovalentWorks is impeccable in regards to making sure inbound files show up in my Inbox, and files I place in my Outbox make it to my trading partners. Whenever there is a question, their tracing capabilities always identify the bottleneck. In the few cases we have created invalid files, CovalentWorks error identification has been very helpful." **John Walker, Vice President**

Berenson Hardware

For more than 40 years Berenson Hardware has offered a comprehensive line of competitively-priced decorative hardware to enhance the appearance of cabinets and furniture.

"We first implemented our EDI solution in mid-2006 and selected CovalentWorks to be our EDI provider. They were able to provide a simple and cost-effective solution which has worked very well for us and our customers." **George Jensen, IT Director**

CovalentWorks is easy to do business with

No long term contract

MyB2B is a monthly service. There is no long term contract. We know providing a great solution is the key to retaining our clients. You may stop your MyB2B service at any time and for any reason.

Simple, easy-to-understand, and affordable fees

You have enough to worry about already. CovalentWorks is committed to keeping MyB2B simple to use and simple to pay for so that you can focus on growing your business. The only fees are a monthly fee and a one time set-up fee.

See the MyB2B Price Quote for pricing.

Satisfaction guaranteed

CovalentWorks has been providing excellent service since 1999. We are confident MyB2B will benefit you and your business. Our service comes with a money back guarantee.

Call (800) 496-3380 to get started

We are ready to begin when you are.

Let us know and we will immediately email you a brief two page service agreement for your review and approval. Call 800-496-3380 or send an email to sales@covalentworks.com.